# What our customers think...



As a long-time user of BrewMan software the transition to cloud based V7 has had a transformational impact on our business. Integration of CRM production

management and inventory management has enabled us to go fully paperless, providing access to business critical data in real time. Premier Systems have demonstrated a commitment to continuous improvement, regularly rolling out new features and improvements with direct input from our team. Overall, an excellent partner for our business.





Stewart Brewing

BrewMan has certainly lightened our administrative load. It is very easy to use **BEART • WN** and I find the sales analysis, forward planning and delivery information extremely useful. In fact, it does everything I was told it would, plus much more. The training and back up are first class, an excellent product and great people to deal with - I wouldn't hesitate to recommend it.





lan Burns - Beartown Brewery

## 10/10 for Australian Breweries...

Absolutely fantastic software with service to match! We tried multiple TERELLA other brewery management software before settling on Brewman, most were overly complicated and crazy expensive. This software seamlessly manages every part of our brewery. Their integration with other accounting and point-of-sales systems is a game changer! Their support is outstanding, nothing is too hard and they are more than willing to help in any way they can. We cannot recommend them highly enough! Ten out of ten!



Brandt Bamford, Terella Brewing



North Arm, Queensland, Australia

#### Great all-rounder for distilleries...

I was looking for software system that would help us with our production metrics and SALSA accreditation. I found Brewman and signed up for a free trial and was really impressed. The initial setup can take time but this is easily mastered with the excellent customer service Brewman offer. I emailed to arrange a date to go through setup and Toby was on Google Meet the next day and has been with us on our journey since. We have also had contact with many other members of the Brewman team and the response time and service offered was excellent. The Brewman system is completely customisable to your needs, which is what was missing in other software programmes I trialled. Everyday you can see the recent change log and watch how Brewman are working to improve the system and update according to customer needs and HMRC changes. I now realise that the scope of Brewman is so much more than production and we have fully integrated with our Shopify store and Xero accounts. A great all round software system for my distillery!



Kecia - Tayport Distillery



Tayport, Fife

BrewMan has been a valuable upgrade in our management control systems for GBW brewing, logistics and general day-to-day operations. The software is easy for new complicated and crazy expensive. This software seamlessly manages every part of our brewery. Their integration with other accounting and point-of-sales systems is a game changer! Their support is outstanding, nothing is too hard and they are more than willing to help in any way they can. We cannot recommend them highly enough! Ten out of ten!





Allan - Glasgow Beer Works







The way Rooster's runs behind the scenes has changed dramatically since we decided to install BrewMan in June 2012. From detailed sales analysis, stock control and the all-important cask tracking, it's got it covered. Day-to-day tasks, including the way with which we can now also log customer orders, process invoices and organise the dray run, couldn't be easier to manage not to mention the dreaded Beer Duty Return form!





Tom Fozzard - Rooster's Brewery Ltd

Efficient, effective, easy and suitable for any size of brewery.





Sean Fletcher - Old School Brewery



BrewMan has given us the ability to integrate our previous customer database and get up and running with minimal fuss. ILKLEY Their unique system for allocating barrels at the time of delivery, rather than before the van is loaded, has given us a great saving in terms of labour times and made the delivery process all the more efficient.





Richard Shelton - Ilkley Brewery

## Powerful reporting for German Brewers...

Bringing BrewMan online helped us streamline our processes across the business replacing a software that did not integrate our production and logistics well. All under on easy to use interface, BrewMan allowed us to trace and track our kegs, organize our logistics and deliveries, track and report on costs, and provided a CRM. The intricacies of the German market are also integrated, for example the tracking of MwSt and production tax/excise duty, as well as automatic calculations for the Pfandsystem. The fact that it is a business-wide system and has a powerful reporting function has made it extremely valuable to us. It should also be mentioned that the support is world class which is hard to find! We can highly recommend BrewMan!



Erik Mell Diplom - Vagabundbrauerei **GmbH** 



Berlin, Germany

#### Supporting business growth...

If it wasn't for BrewMan we wouldn't have grown as fast as we have. We would have got here eventually but progress would have been much slower. A big thank you to Premier and for their excellent support.



Lee Dunford - Green Jack Brewery



Lowestoft, UK

BrewMan has been a huge success for us; it has dramatically cut the time spent on administration, we love it!







Alex Brodie - Hawkshead Brewery

## Supporting high growth for US **Breweries**

Our brewery has been using BrewMan over the last year for sales, distribution and delivery functions. We are in a high growth phase, and BrewMan has



helped us improve our communication, efficiencies and organization. From new account formation to order entry, distribution and delivery routing, the team can track the status/needs of a specific account in real time across all the job functions who touch the account. Toby and the BrewMan support team have been extremely responsive and have even created custom fields, verbiage and reports specific to our needs as a US-based brewery. We are very pleased we selected BrewMan as we have built out our new production brewery and operations.



Cindy Rau, Co-Founder- Art History Brewing



Illisnois, USA

We are thrilled with BrewMan; it has streamlined our systems and has enabled ELGOOD'S our staff to become more productive, we are already adding more users. Premier's support is excellent and I would recommend BrewMan to anyone!





Belinda Sutton - Elgood's Brewery





Brewman has enabled us to have a greater visibility of our customer orders, **RIVIERA** stock, and costing information at the click of a button. Whether you are setting up... product or creating a recipe the screens are user friendly, easy to follow with the minimum of training. We have experienced a reduction in our administration time. The customer service support has been first class, Toby and the team are so friendly, patient and have grasped the nature of our business so quickly, their advice and support has been instrumental in getting us operational in days.





Jim Farrow- Riviera Drinks Co.

## Simple cask tracking...

Cask tracking is very important to us and BrewMan has the flexibility to allow us to track our individual casks using the permanent label method.



Premier's support is excellent and with their help we were able to incorporate our existing scanners and printers into the BrewMan system. BrewMan is being continually enhanced and I like the way I can request changes to the system and benefit from changes requested by other breweries. BrewMan was the right choice for us.



Fergus Clark - Inveralmond Brewery



Perth, UK

On a day-to-day basis, we have found BrewMan's telesales module second to none and wouldn't be without it. Duty Returns are so simple and quick to produce and, over the years, this has saved us many man-hours. We have also found the container tracking easy to use and very effective. We installed BrewMan in 2008 and it's a decision we have never regretted.





ᆒ 👬 Fran Munro - Milestone Brewery

We first started using BrewMan after a couple of years of manual paperwork we could take no more! BrewMan has transformed the running of the brewery. The whole operation of invoicing, telesales, cask tracking, deliveries, duty returns are managed efficiently and so user friendly.





Stuart Taylor - Kirkby Lonsdale Brewery

Our first brew was produced on St GeorgesDay 23 April 2012. We looked at a number of systems / databases to assist in the running of our business and the same name kept appearing at the top of the list time after time, BrewMan!! We wanted to utilise our most valuable resource, our customers!! Allowing us to promote our ales and put our name on the map in respect of our new brewery. The telesales module within BrewMan allows us to manage our calls at a time that suits our customers. The BrewMan system allows us to monitor and schedule telesales calls to our customers in a way that the orders can be placed on the same screen, thus allows us to see the customers buying history

BrewMan has been a revelation. From generating invoices to controlling stock plus the seamless interfacing with our accounts package, it has proven to be a great success. More importantly, however, it has increased sales as no account can now slip through the telesales net.





Andrew Jackson - Tring Brewery

Since we started brewing here in 2006, we've seen trade increase massively and it soon became clear that our invoicing system, primarily using spread sheets, was not fit for purpose. We looked at all the brewery management programs on the market and after a lot of debate decided to go for Premier. In all honesty it was one of the best decisions I've made. After the initial shock of the new, we soon settled into it and the whole thing runs beautifully. Above all else it saves us a huge amount of time, not only in the day to day invoicing but in cask control and general stock management. I used to dread the monthly duty return but now with a couple of clicks, it's all done. Bliss!





Martin Roberts - Bowman Ales

#### Support is second to none...

The Premier Systems BrewMan program has been a vital tool to the set-up and day to day running of our brewery. For us, it is the equivalent of hiring another member of staff on a part time basis and the customer support we get is second to none.



Lee Nicholls - Tillingbourne Brewery Ltd



Guildford, UK

#### Save hours of admin time...

BrewMan has revolutionised the workings of our brewery. It's allowed Welbeck Abbey Brewery us to grow in a manageable and controlled way, keeping a close eye on stock levels, the location of casks, and calling customers at exactly the right time. The time saved on administration has also been well worth the investment, with approximately 5 staff hours saved per week.



Claire Monk, General Manager -Welbeck Abbey Brewery



Worksop, UK

BrewMan has given us more time to concentrate on running our business, it provides us with all the information we require along with a brilliant cask tracking programme that is simple to use. It saves many man hours a week, in short BrewMan has completely revolutionised our business. We know we've made the right decision in choosing BrewMan as our business software.





Chris & Vanessa Hearn - Loddon Brewery

## Duty done in 5 minutes...

We have used BrewMan for over a year and have been extremely pleased with the software. The system is fantastic; very user friendly and has vastly reduced the amount of time we spend on administration. Calculating the Duty Return is now done in five minutes, with a few clicks, rather than a dreaded laborious 4-5-hour chore. Our sales calls are done in half the time, as we know exactly who to call and when; and our invoicing, dray runs, cask tracking and reports are now all on one quick and easy system. BrewMan has not only reduced our costs in terms of labour saved, but also significantly helped us to reduce costly delivery errors and cask losses. On the rare occasions when we've needed help, we have had friendly personal service within minutes. We have no hesitation in recommending BrewMan and Premier Systems.



Alison Parr - Stonehouse Brewery



Whilst working towards achieving our SIBA FSQ accreditation at Flack Manor we decided to completely update our quality control program. As part of this update



we used the BrewMan production module to handle the record keeping. A year on from our audit we are still using the system to very good effect. BrewMan production keeps our ordering, cost control, stock control, traceability, production movements, cleaning schedules and logs all in one place. Our record keeping is now joined up and accessible, data entry is real time and achievable. I feel confident we can go on to achieve higher accreditations using the systems we already have in place. I would recommend BrewMan production to any brewer who prefers to spend their time in the Brewhouse rather than in front of a screen.





Terry Baker- Flack's Brewery

#### Focus on Delivery App...

Focus on Delivery App We have found the Delivery App to be an excellent tool for both drivers and administration, the system is quick and easy to operate, saving time and improving efficiency.



Janet Collins - Bays Brewery



Devon, UK

BrewMan is an excellent, straightforward platform supporting our business requirements. Simple to use, so suitable for all abilities of users. The cask tacking system is vital, helping us to protect our valuable cask population. It is accepted by HMRC so makes the calculation of beer duty simple. The support given is excellent and BrewMan is continually being improved to suit the ever-changing needs of us, the end user.





Karen Lunney - Dartmoor Brewery

The BrewMan package has been an invaluable asset to our business in maintaining a good customer relationship. An easy traceability system regarding historic orders and account queries, with an excellent keg and labelling tracking programme the software has continually evolved along with our business needs.





🛍 👭 Nic Gaffey - Wrexham Lager





#### Shopify Integration...

BrewMan's integration with shopify has made online sales so much easier. Our trade, online and brewery shop orders are all linked up to the same system and update one central stock control, streamlining our processes and freeing up our staff's time.



Mike Pritchard – Skinners Brewery



Cornwall, UK

I joined the industry and Acorn Brewery in March 2017, one of my quick win ACORI objectives was to implement efficiencies and put the WOW factor into our way of working. Following 2 months internal due diligence Acorn Brewery took the decision to invest further with BrewMan, we upgraded the System to version 6 and purchased 2 of the handheld PDAs for the Drayman the view was to run 50% paper base and 50% PDA, to embed the new process. Let's just say it was that simplistic to use and time effective for the Drayman, the office team and for our customers, it took less than 2 weeks to take the jump and give all our Drayman a device. We have now reduced our paper work by circa 70% we have decreased time on deliveries and saved around 4 hours a week on paper work in the office. It's fair to say I can't remember a time before the devices and nor do I want to. They have fundamentally changed our way of working and have definitely given us the WOW factor we were aiming for.





Christy Hughes – Acorn Brewery

## Easy on Boarding for South African Brewers...

We moved to Brewman as it integrates CRM, production, logistics, and container tracking into one platform. It is more affordable than using different applications to serve the same purpose. The onboarding team at Brewman has been incredibly helpful and questions are answered in a timely manner.



Eben Uys – Mad Giant Brewing Co.



Johannesburg South Africa

Having had discussions with the staff from Premier Systems the time seemed right to make some changes. Our server was 10 years old and apart from being old technology was coming to the end of its useful life. We also wanted more flexibility allowing our sales force to access BrewMan from home and on the road. Having made the decision to go ahead we had discussions

about how the migration would happen with Matt and

On the day of the migration Matt took control of our systems, two hours later we received an email telling us that migration was complete and giving us instructions on final setup. It all went without a hitch due to the total professionalism of the Premier Systems staff. Following on from this our staff enjoy the flexibility of access to BrewMan from anywhere, in the office the system is far faster to respond. Another benefit being that we no longer have to worry about software updates and compacting the data base. Certainly, a huge step forward which I would recommend to all





Jackie, all was made clear.

Richard Shardlow – Tring Brewery

## Game changing for German Breweries...

BrewMan has streamlined our brewery management. Their software simplifies inventory tracking for raw materials and beer, calculates precise product costs per batch, manages delivery logs seamlessly, and even handles keg fleet tracking. As a German brewery, the digital documentation for Biersteuer requirements is a game-changer. What truly sets BrewMan apart is their exceptional customer support, guiding us through a smooth setup process and always being responsive to our needs.



Daria Smolina - Bräugier



Berlin, Germany

I am very happy with the system and with the support I receive. BrewMan is easy to use, saves us time and is a great improvement over our manual systems.







Tim Coombes - Rebellion Beer Co.





## Cost Effective and Feature Complete for Aussie Brewpubs...

When we were looking into alternatives to the software that we were previously using, we were amazed at how feature complete and cost effective the BrewMan solution was. As a small scale 'Brewpub' we were finding it hard to justify the increase in costs associated with the previous platform. BrewMan was exactly the solution we were looking for. Jack made transitioning from the old brewery management software as pain free a process as we could have hoped for. Walking us through the setup, assisting with migrating our existing inventory and sales data whilst continuing to provide support as we familiarise ourselves with even more features. If you're an Australian brewery of any size, I highly recommend booking a consultation with the team at BrewMan.



Ryan - Basement Brewhouse



Bankstown, New South Wales, Australia

BrewMan has made the management of the brewery immeasurably easier looking back, I don't know how we survived for so long without it. I would strongly advise any start-up brewery to install BrewMan from the outset - it will save you a lot of time and headaches!





Claire Ashbridge-Thomlinson - East **London Brewery** 

Choosing BrewMan has been an excellent choice for Cumbrian Legendary Ales. With the help of BrewMan we have grown significantly since it's installation in January 2011. BrewMan has proved to be a fantastic product with superb support. We wouldn't be without it.





Roger Humphreys - Cumbrian Ales

We have had BrewMan now for just over seven years and have found it to be invaluable for our day to day operations. From telesales to cask tracking it is a very easy to use system and the efficient team at Premier are always willing to offer help and support when needed.





Peter Salmon– Bays Brewery

## Pricing

### Basic

£60/Month

Per Concurrent user, per month

- · Full access to features
- Unlimited user profiles\*
- No fixed term contract

\*Unlimited users can have their own login credentials for the system, however, the number of users who can access the system at one time depends on the number of concurrent user subscriptions bought.

## BrewMan Features

For over a decade BrewMan's features have been specifically developed to meet the needs of over 300 businesses globally.



Manage customer communication, assign sales, team tasks and enter orders on the road.



Production

Manage processes, raw materials, fluid movements and ensure endto-end traceability.



Distribution

Plan optimised delivery routes, record deliveries, collect cash and capture customer signatures.



## Stock Management

View accurate stock levels from anywhere and see forecasts of stock required for upcoming production.



## **Container Tracking**

Simple & effective system, allowing you to know exactly where your casks are and what's in them.



### **Duty Calculation**

See calculations of duty due & audit reports to make sure everything is ready for submission.

## Get in touch...

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